



Case Study Title: Derivative Booking System Implementation

Project Length: 4 years

Responsibility: Project Manager Budget: \$7M Overall (\$2M U.S.)

Country: USA

Industry: Financial

Customer Profile: One of the largest financial institutions headquartered in Japan

Mercury and Earth, LLC. (U.S.A.)

15 East 40th Street, Suite. 904 New York, NY 10016 Phone: 1-212-679-8944 | FAX: 1-212-679-8945

Mercury and Earth KK (Japan)

New Pier Takeshiba North Tower 14th Floor 1-1:1-1 Kaigan, Minato-ku, Tokyo, 105-0022 Phone: +81 (0)3-5733-1741 | FAX: +81 (0)3-6701-1821 http://www.mercuryandearth.com/japan/ Standard project management of M&E is a combination of our experienced knowledge and skills to accomplish our customer's goal. Our execution of the project management also helps our customer's knowledge and skills toward a successful deployment.

"There are different approaches and execution about project management in the U.S. and Japan. Our focus is to achieve a convergence of the differences."

Nobuaki Kinjo, Director, Consultation & Development Services

Business Requirements/Solutions:

- Plan the whole project schedule, resource and budget
- Coordinate and help documentation of business users requirements
- Coordinate system architects to accomplish the business needs
- Report project status, constraints, issues and solutions periodically to the stakeholders
- Consult and direct business analysts to achieve gap analysis and proposal of solutions
- Plan and execute system data migration from the existing system to the newly implemented system with economic data as well as accounting data
- Coordinate and help Tokyo business user teams to communicate NY business users about migration, testing, and operations/operation risks

Accomplishment:

- Coordinate and help NY system teams and Tokyo system team regarding migration plan and execution, and test support during UAT
- Synchronize Tokyo and NY development on time
- Project was deployed on time
- There are 3 open system issues impacting back operations but the project team provided the workaround solutions before Day 1
- The project was accomplished within the budget
- All documentation was submitted on time to the business users





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